2026 Half-Year Results

October 14th, 2026



SPEAKERS



Rosario Pingaro
Chairman & CEO



Grazia Pingaro
Vice-Chairman &
Energy BU Director



Carmine Malito Rebecco
CFO



Agenda

2026 Achievements
H1 2026 Highlights
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2026 ACHIEVEMENTS

04 MAY

Cerved credit rating

Convergenze obtained the public credit rating of B1.1 by Cerved Rating Agency, reflecting an overall solid credit profile thanks to a balanced financial structure.

17 JUNE

Sustainability report

Convergenze announced that the Board of Directors approved the Company's sixth sustainability report, covering the 2025 financial year.

13 JULY

Convergenze TV launch

Convergenze launched Convergenze TV, its new proprietary platform that integrates connectivity and entertainment into a single digital ecosystem.

14 JULY

Treasury shares program

The Board of Directors started a new program for the purchase and disposal of treasury shares, pursuant to the resolution of the Ordinary Shareholders' Meeting of September 29, 2025.

20 JULY

SIMON mobile enhancement

Convergenze announced an enhancement of its SIMON mobile service offering, increasing the included data allowance to 200 GB for all customers.



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H1 2026 BUSINESS HIGHLIGHTS

>14,000

KM OF FIBER OPTIC LAID

(>12,000 in H1 2025)

>71,900

SERVICES UNDER CONTRACT

(>67,900 in H1 2025)

133

INSTALLED WIRELESS NODES

(130 in H1 2025)

41

60 GHz WIRELESS NODES

(28 in H1 2025)

45

EVO CHARGING STATIONS

(39 in H1 2025)

H1 2026 FINANCIAL RESULTS

€ 13.1 M

REVENUES

(€ 12.7 M
in H1 2025)

€ 2.0 M

Adj. EBITDA

(€ 2.2 M
in H1 2025)

€ 0.9 M

EBIT

(€ 1.0 M
in H1 2025)

€ 0.4 M

NET INCOME

(€ 0.5 M
in H1 2025)

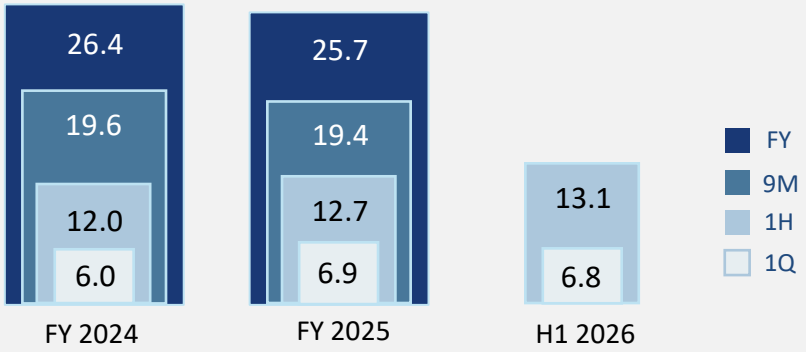
€ 4.5 M

NET DEBT

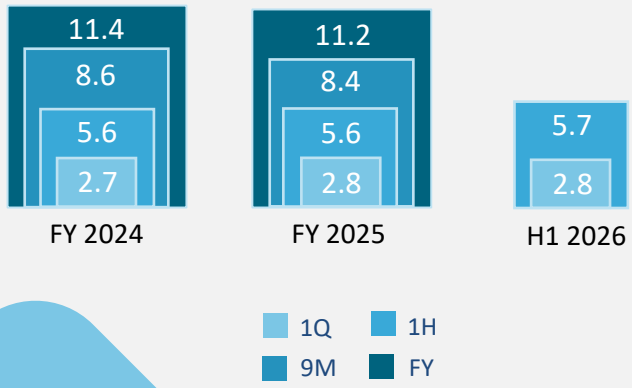
(€ 4.8 M
in FY 2025)

FOCUS ON TOP LINE

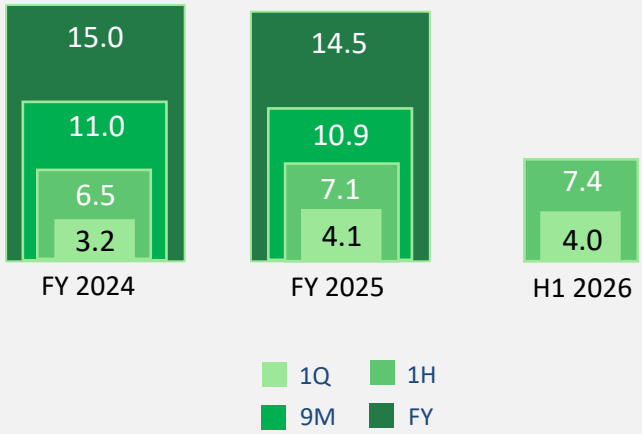
REVENUES (€/M)



REVENUES TLC BU (€/M)

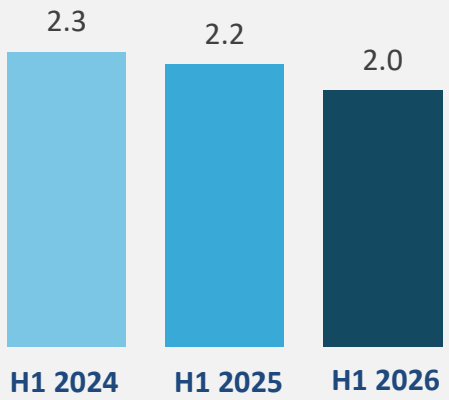


REVENUES ENERGY BU (€/M)

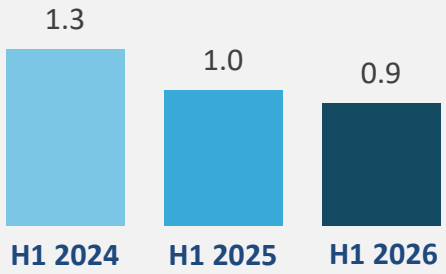


KEY HIGHLIGHTS H1 2026

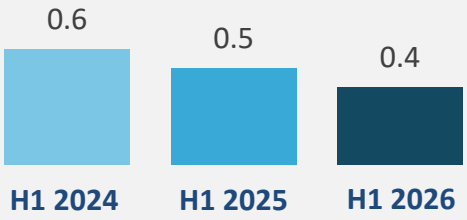
ADJ. EBITDA (€/M)



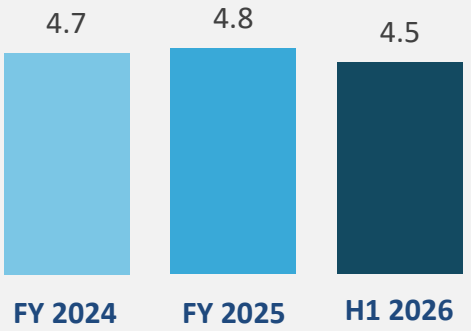
EBIT (€/M)



NET INCOME (€/M)

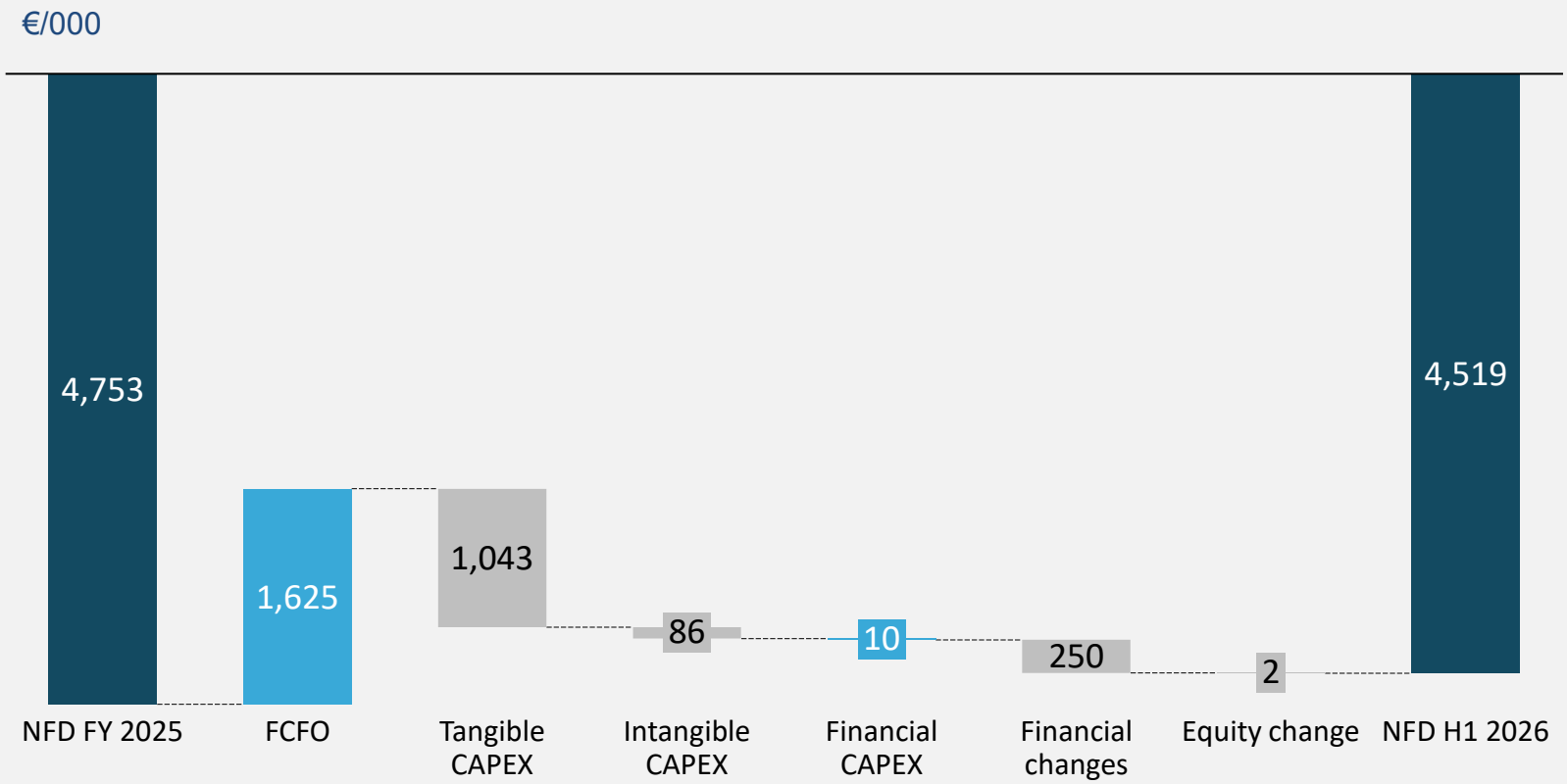


NET DEBT (€/M)



NFD BRIDGE (H1 2026)

DISCIPLINED CASH FLOW MANAGEMENT SUPPORTING STABLE NET DEBT



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STRATEGIC DEVELOPMENT

M&A AND CONSOLIDATION: AN ACTIVE STRATEGY FOR STRONGER GROWTH

M&A

Possibility of growing through **M&A by acquiring other TLC players** with a complementary geographical location

NETWORK EXPANSION AND CONSOLIDATION

Expansion of the network throughout Italy in order to consolidate the company's positioning as national operator

DIVERSIFICATION OF SUPPLY

Diversification of the company's product portfolio through the **Media & Content Delivery BU**, offering **new value-added services** as cloud, datacenter as a service, and virtualization. Additional innovations will consist in antivirus solutions and a new cybersecurity division

PRODUCT DEVELOPMENT

A FULLY INTEGRATED GROUP: VERTICAL STRENGTH, HORIZONTAL VISION

PROPRIETARY FIBER OPTIC AND WIFI

Extension of the proprietary fiber-optic network (FTTH) in municipalities where the company has reached a 'critical mass' of customers served by wireless technology

CROSS SELLING AND INCREASE OF ACTIVE SERVICES

Increase in the number of **Energy customers**, by taking advantage of cross-selling opportunities between the **TLC** and **Energy** BUs, through e-commerce portals, as well as targeted marketing actions. Further cross-selling possibilities will be possible thanks to the opening of the **Media & Content Delivery Network BU**

IOT AND MOBILE VIRTUAL NETWORK OPERATOR

Focus on IoT sector opportunities, offering national and international providers with a network solution and IT platform, based on **LoRaWAN** technology, acknowledging the crucial role of a fiber optic backbone for future 5G implementation. **Launch of a Mobile Virtual Network Operator (Simon)** to integrate the **TLC** portfolio.



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CLOSING REMARKS

STRATEGIC EVOLUTION

Launch of **Simon** mobile service, completing Convergenze's product portfolio positioning the company as the **first regional company to offer a comprehensive product portfolio**

Energy BU confirmed as key growth driver, **TLC** strengthened by FTTH expansion (14,000 km)

Media & Content Delivery BU setting ground for future growth

STRATEGIC OUTLOOK

Capitalize on recent investments and **new mobile offering** to accelerate market share growth

Ongoing network expansion and consolidation to support national positioning

Innovation & diversification remain the cornerstone for long-term value creation

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AT A GLANCE

CONVERGENZE: INNOVATION AND SUSTAINABILITY DRIVING THE FUTURE



Convergenze S.p.A. Benefit Corporation and B-Corp was founded in **2005** in **Capaccio Paestum (SA)** as a local telecommunications operator.

Today, it is an integrated technology operator, active nationwide in the **Telecommunications** and **100% Green Energy** sectors, with charging points for electric vehicles through its patented **EVO network** with a strong commitment in **sustainability** and **innovation**.

Convergenze is organized into **3 Business Units:**

TLC

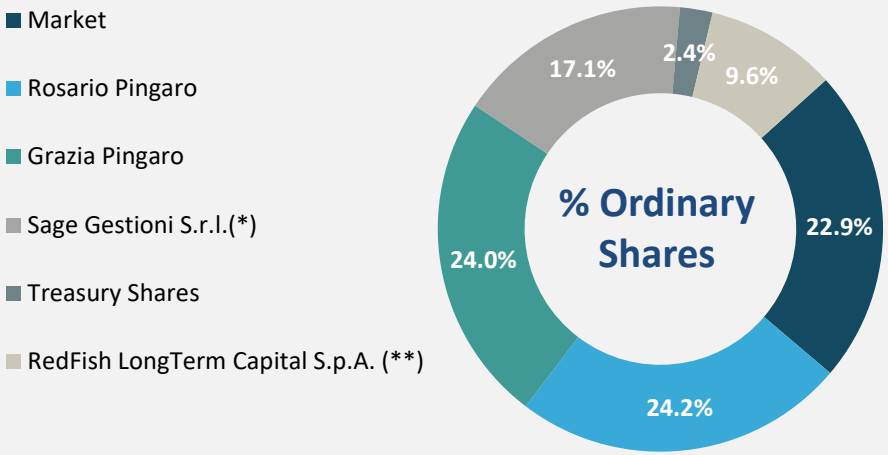
ENERGY

MEDIA & CONTENT DELIVERY



CORPORATE GOVERNANCE

Shareholding Structure (12.10.2026)



Shareholder	N. total shares	% voting rights
Rosario Pingaro	1,815,000	24.2%
Grazia Pingaro	1,800,000	24.0%
Sage Gestioni S.r.l. (*)	1,278,000	17.1%
RedFish LongTerm Capital S.p.A. (**)	716,500	9.6%
Treasury Shares	179,500	2.4%
Market	1,708,509	22.8%
Total	**7,497,509**	**100.00%**

(*) Company attributable to the Prearo family
(**) Merger by incorporation of G&RP Consulting S.r.l. – Press release dated 12 November 2024

Corporate Governance

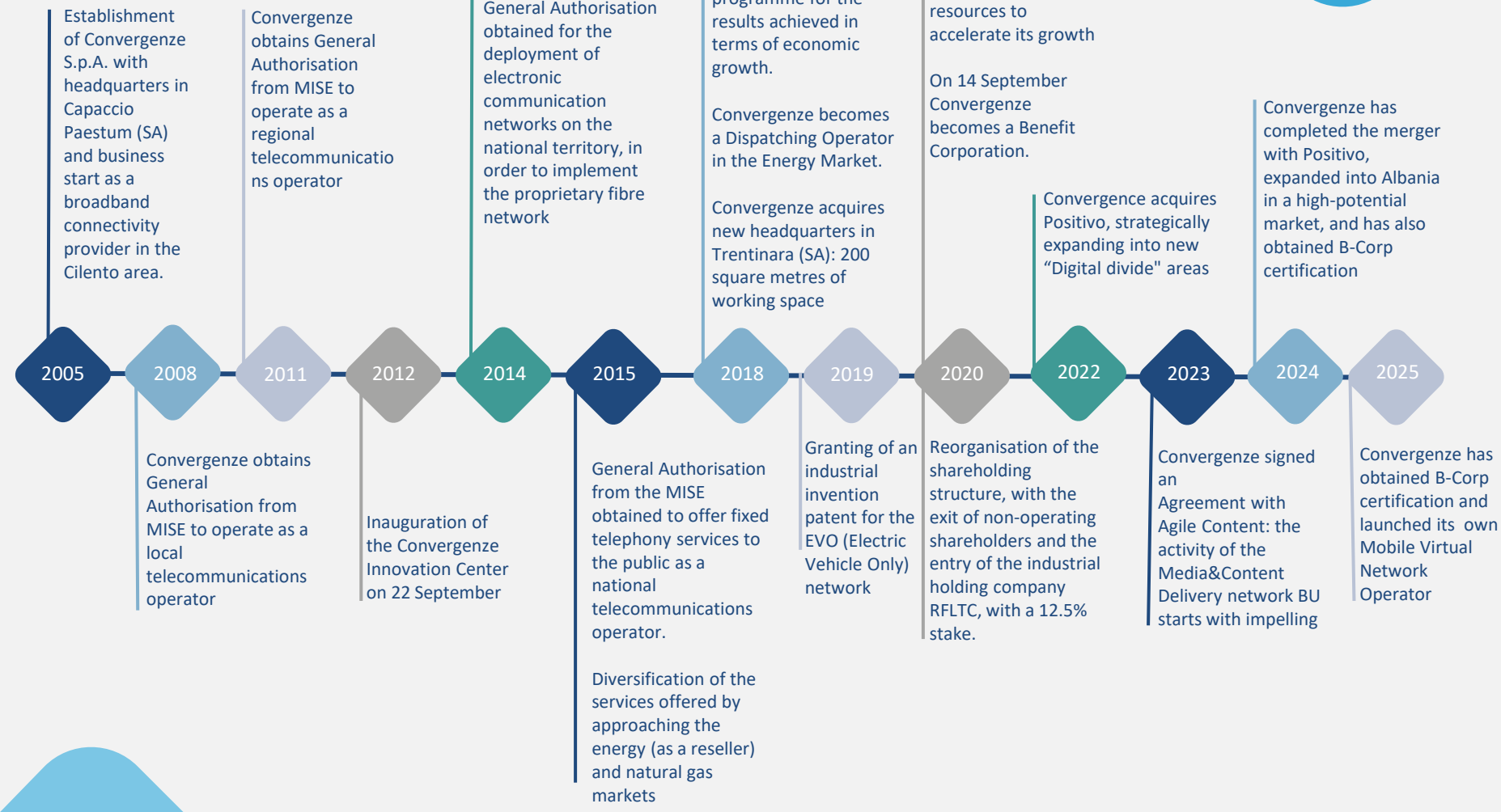
Board of Directors

Pingaro Rosario	Chairman
Pingaro Grazia	Vice Chairman
Pescetto Paolo	Director
Palladino Teresa	Director
Malito Rebecco Luciano	Director
Manzi Giancarlo	Director
Ferretti Marco	Independent Director

Board of Statutory Auditors

Manguso Giosuè	Chairman
Spagnuolo Fabio	Auditor
Lo Giudice Simone	Auditor
Iuorio Nicola	Alternate Auditor
Bernardi Gerardo	Alternate Auditor

CONVERGENZE'S HISTORY



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